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News

BMC Software Appoints Craig S. Mullins as Director of DB2® Technology Planning, Reinforcing its Commitment to OS/390 Solutions

Company Adds Industry Expert and Renowned Author to its Roster of OS/390 Professionals

Houston, Texas — (September 13, 1999) — BMC Software, Inc. **(Nasdaq: BMCS)** the leading developer of software solutions that improve the availability, performance and recovery of business-critical applications, today announced that it has strengthened its ability to provide customers innovative and strategic OS/390 solutions with the appointment of Craig S. Mullins as Director of DB2 Technology Planning.

Mullins, a celebrated author and DB2 market strategist, is widely recognized as an expert in the DB2 field. His book, "DB2 Developer's Guide" is currently in its third edition and contains over 1,200 pages of DB2 development techniques, tips and guidelines. Mullins' book and many of his featured articles in top-tier industry publications are highly regarded in the industry as essential reading for DB2 administrators and developers.

"Our intention is to provide customers with the strategic solutions necessary to meet their evolving business needs," said Calvin Guidry, vice president and general manager, OS/390 Service Management, for BMC Software. "The addition of Craig Mullins to the BMC family increases our ability to identify and to understand the rapidly changing OS/390 customer. Craig's expertise will assist us in providing the most comprehensive DB2 solutions that maximize our customer's investments and ensure business availability. We're excited to have Craig join us."

Mullins' responsibilities at BMC Software will include research and strategic planning for the OS/390 product offerings. Additionally, Mullins will help to broaden the promotion and acceptance of BMC Software's portfolio of management products for DB2 for OS/390. "As a veteran of many DB2 implementations, I have firsthand knowledge of both the power of DB2 and the management frustrations that can follow. As such, I am excited to join the company that is doing the most to alleviate those issues," said Mullins. "Managing data is all about processes. BMC Software is the only company today that can offer a comprehensive solution for managing DB2 applications from start to finish and that's why I am happy to be on board."

With more than 15 years of experience in the high-tech industry, Mullins joins the company after several high level-positions including that of Research Director at Gartner Group. During his tenure, Mullins honed his skills as a vice president of marketing, product technical marketing manager, database administrator, project leader, technical editor, writer and lecturer. His extensive experience in the area of database technology design, administration and analysis brings BMC Software an increased level of expertise that will allow it to more quickly offer its DB2 for OS/390 customers the increasing functionality that they require.

About the BMC Software

BMC Software is the world's leading provider of management solutions that ensure the availability, performance, and recovery of companies' business-critical applications. We call this *application service assurance*[™], and it means that the applications companies and their customers rely on most stay up and running, around the clock. For more than 18 years, the world's leading companies have relied on BMC Software.

BMC Software is among the world's largest independent software vendors, a Forbes 500 company and a member of the S&P 500, with fiscal year 1999 revenues exceeding \$1.3 billion. The company is headquartered in Houston, Texas, with offices worldwide. For more information, visit BMC Software's Web site at www.bmc.com, or please call 800-841-2031 or 713-918-8800.

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